Peter Terwiesch

Chief Technology Officer
ABB Automation
Technologies





The ABB Automation Technologies landscape

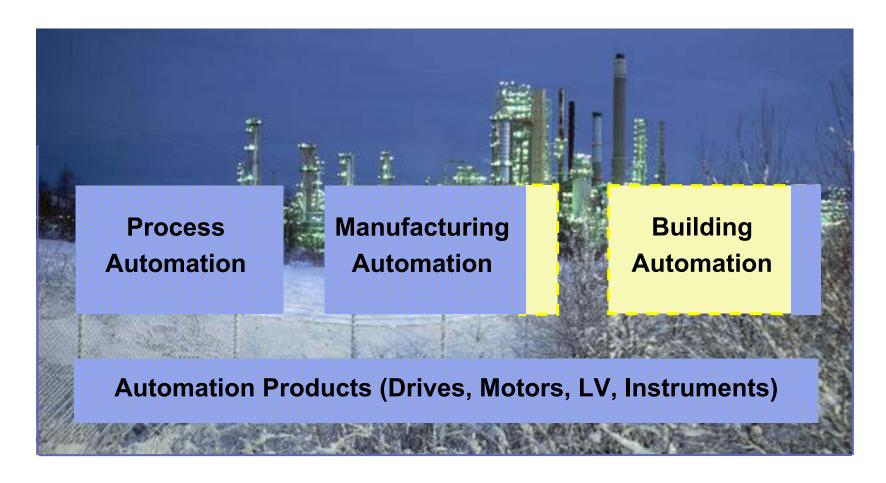




ABB served markets



Main R&D drivers in automation

Products

- Scalable platforms
- Functional integration, fewer parts
- Easy to engineer, install, operate, maintain
- Safe and environmentally friendly
- Reliable and robust (e.g. EMC)

Systems

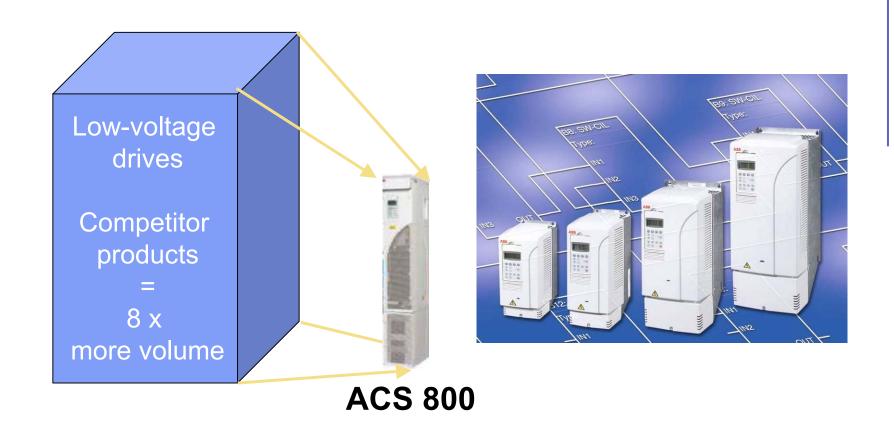
- Optimize customer processes
 - Yield, quality, availability, cost
 - Throughput, flexibility, inventories
- Easy to engineer, install, operate, maintain
- Maximize asset utilization

Service

- Performance-based
- Remote monitoring, diagnosis, and support
- Life-time extension and smooth technology migration



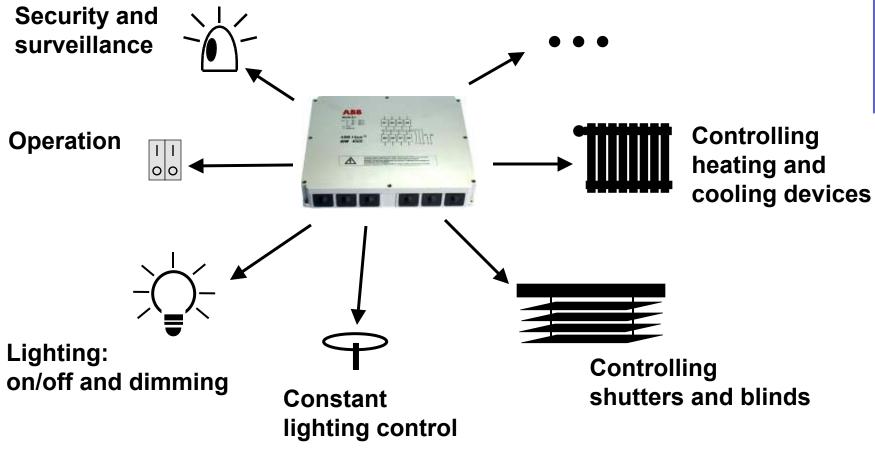
Scalable product platforms





Functional integration

The "one device per room" principle

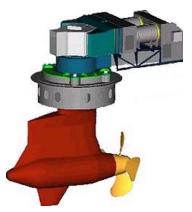




Industry-specific products and solutions



Paper machine valves and actuators



Azipod marine propulsion



Paper quality control systems



Metallurgical analyzers



Turbochargers



Force measurement



Building on platforms: Azipod propulsion example

Cargo ships

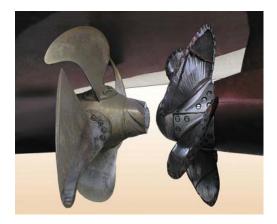
- Ocean-going cargo ships
- Top speed operation vessels
- Less maneuvering in operation

Passenger and other vessels

- Passenger ferries and cruise vessels
- Ice-going vessels
- Low speed operation vessels, DP vessels

Offshore and lower power vessels

- Offshore vessels
- Low propulsion power
- Low speed operation vessels, DP vessels



Counter-rotating propeller Azipod 'Power Rudder'



Azipod



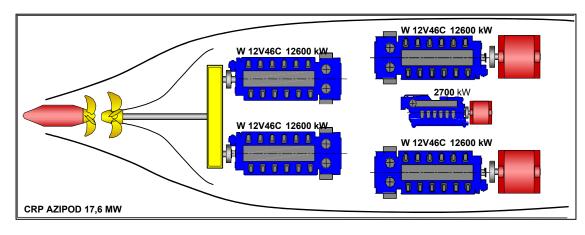
Compact Azipod

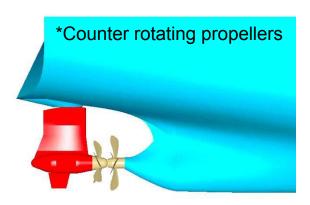


World's first vessels with CRP* Azipod propulsion

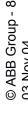


- Owner: Shin-Nihonkai Yard: MHI, Japan
- 17,000 GRT RoRo passenger vessels
- Length: 224.5 meters
- Max. speed: 31.5 knots





20 percent lower fuel consumption than comparable ferries w/o Azipod





Leveraging IT trends for automation



- Communication
- User and code mobility
- Components
- Web technologies





Easy to engineer, install, operate, maintain



使您更加容易 Einfacher für Sie Easier for You Lättare för Er

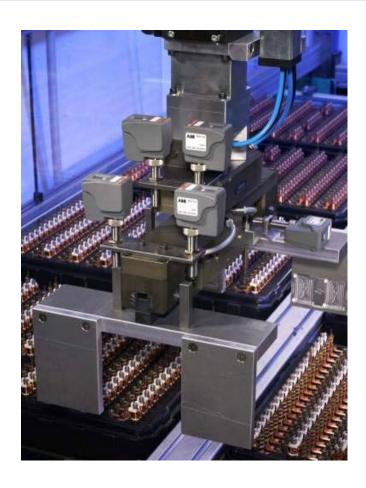


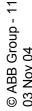




Wireless for industrial applications

- Wireless communication reduces investment and operational costs
 - engineering cost
 - installation cost
 - cabling cost
 - maintenance cost
- Wireless communication enables new value adding services and increased productivity
 - mobile operator terminals
 - flexibility and mobility
 - wireless human machine interface (HMI)
 - wireless Internet
 - Safety, e.g., light barriers and presence detection





Wireless user interface for low-voltage breakers

- Operator PC or PDA has wireless link to breaker based on Bluetooth
- User-friendly software hides complexities of communication
- Configuration of protection threshold functions, access to data logs and breaker status

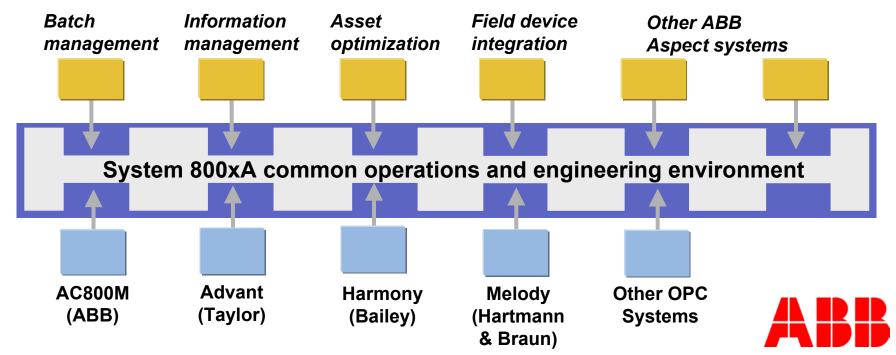




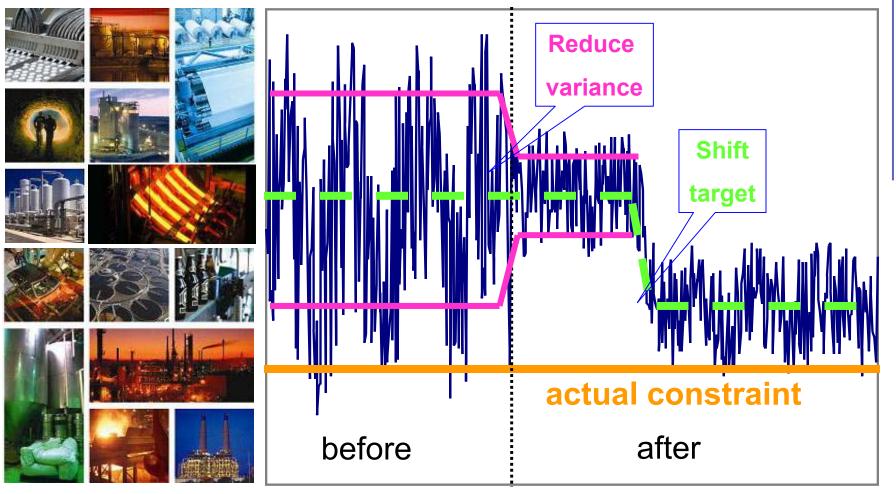
System 800xA: Powerful extended automation



- New common platform for all process automation software and user interfaces
- Advanced software products plug into System 800xA base platform
- Legacy systems plug into common user environment



Turning process knowledge into new algorithms





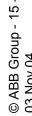
Advanced solutions: pulp and paper online optimizer

- 620 000 t/yr pulp and paper
- Two recovery systems
- Three fiber lines
- Six paper machines

- Chemical savings
- Increased production
- Decision support
- Optimizing 54 hours ahead



Billerud AB, Gruvön Mill pilot customer

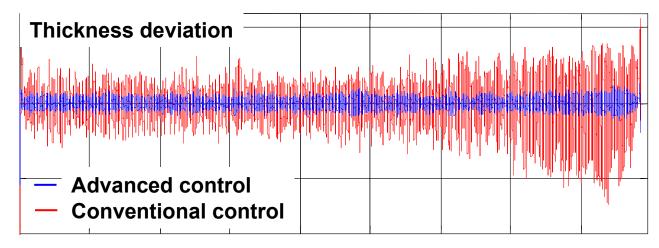




Advanced solutions: cold rolling mills

- New model based control and optimization
- Pilot experience at two customer installations:
 - Mill throughput increased by > 40 percent
 - Thickness variance reduced by > 50 percent

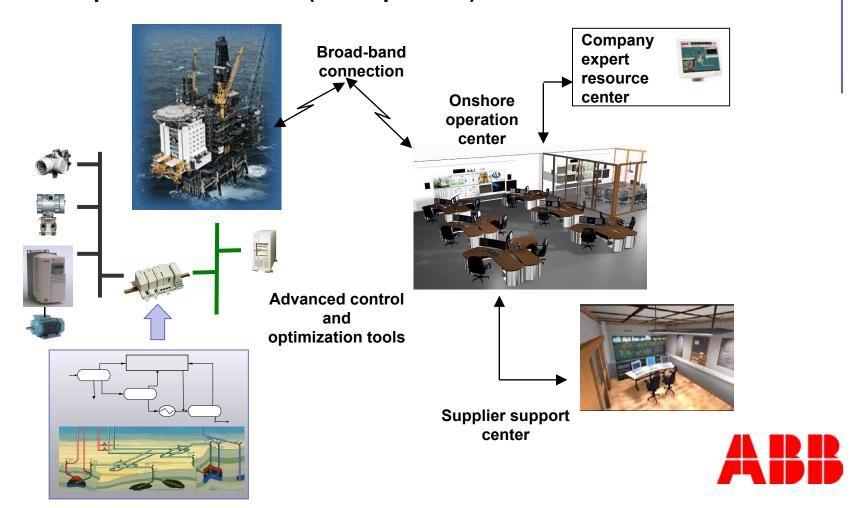






Smart operations: production and maintenance

- Increased production (3-5 percent)
- Reduced operation and maintenance costs (15-30 percent)
- Reduced production losses (20-40 percent)



Focus on results with ABB Industrial IT

- Continuous productivity improvement from ABB's integrated user environment
- More efficient engineering with ABB tools for installation, operation, and maintenance
- Certified interoperability of ABB products using international standard protocols.
- Enhanced functions available in certified, "plug and produce" ABB products
- Extension of installed systems capabilities through seamless ABB migration

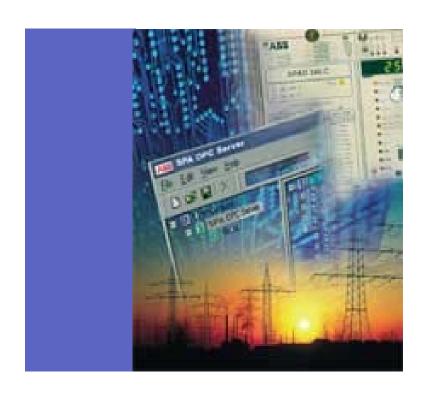




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Continuing our agressive product innovation



Major new product areas

- Automation system 800xA
- Wireless connectivity
- MV Drives ACS6000
- LV Drives ACS800, ACS550
- Heavy Duty Robot series
- Flexible manufacturing cells
- New multiple robot controller
- CRP Azipod



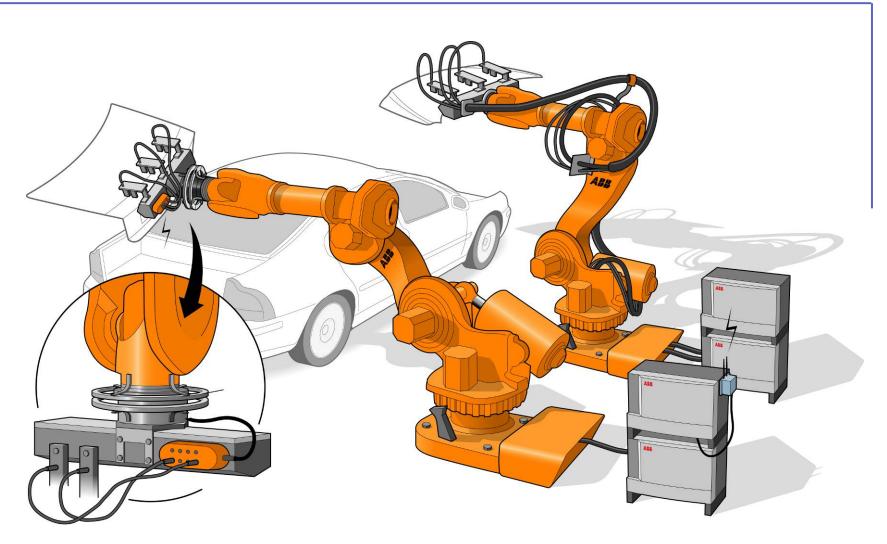
Beyond today: a rich R&D pipeline



- Sustaining our investment into new technologies continues to pay back for ABB and customers
- Partnering with
 - Customers
 - Suppliers
 - Leading technology institutions

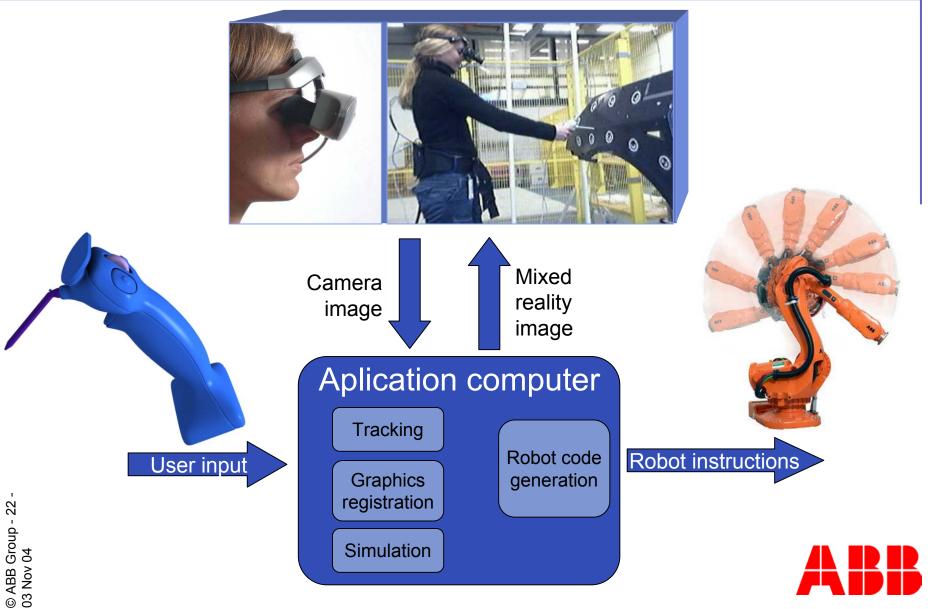


Outlook: wireless power and communication





Outlook: augmented reality for easy programming



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