

## **Customer States That Performance of ZORBAX Columns is "Superior"**

**Application** 

**Pharmaceutical** 

Robert Ricker

A recent fax to Brian Smith of Agilent Canada confirms what we already know; ZORBAX outperforms competitive columns when both columns are able to separate the analytes. It is always nice to have a customer validate your belief.

## FACSIMILE

TO: Brian Smith

DATE: Saturday, January 31, 1998

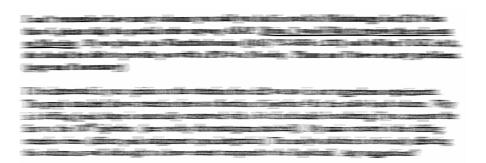
## **Highlights**

 ZORBAX SB-CN is the only acid-stable CN column.

 ZORBAX SB-CN gives unique selectivity.

## Brian,

We have evaluated the ruggedness of the Stable bond columns and found that the performance is superior to the analogous Supelcosil column. We would like to place an initial order for 6 columns. This should cover the first part of our study. When we have gathered more data, we will know how long the columns last and be able to order the remainder of our required columns supply by mid week.





Robert Ricker is an application chemist based at Agilent Technologies, Wilmington, Delaware.

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