

## Key Selling Arguments

# Lexmark X560n

Effective color for medium-sized workgroups!



## Who's the right customer?

Medium-sized workgroups that want a reliable, cost-friendly solution for their everyday color printing needs. In addition to enhancing business documents with high-quality color, they also want to increase office efficiency by consolidating print, copy, fax and scan function into a single high-performance device.

## Three ways to benefit

**Lexmark X560n base model** – Quality color-laser MFP for medium-sized workgroups

**Plus optional duplex print unit** – Lets you drive down paper waste while helping the environment

**Plus optional extra drawer with floor stand** – Boosts your total input capacity up to 950 sheets

## Three great reasons to buy!

### Adapts to medium-sized workgroups

- Delivers quality color and multifunction performance all at a reasonable price
- Offers a compact, network-ready solution to print, copy, scan and fax
- Gives you cost-reducing options, like high-yield cartridges and duplex printing

### Helps you elevate office productivity

- Race through print jobs as fast as 31 ppm in black or 20 ppm in color
- Work faster with the 50-page automatic feeder, intuitive workflow software and more
- Make a striking impact on your documents with rich, vibrant color

### Makes everyone's workday easier!

- With straightforward setup and configuration, you'll be up and running in no time
- The consumables are 100% front-loading, so they take just seconds to replace
- Perform document tasks quickly and easily with the intuitive operator panel

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## Lexmark X560n in brief

### Workgroup integration

Ideal for medium-sized workgroups, it comes network-ready for easy sharing. And at just 52 dBA in printing mode, it's perfect for quiet environments.

### Performance

Zip through print runs fast. Backed by a powerful 400MHz processor, it prints up to 31 ppm in black or 20 ppm in color – with the first page out in just 10 seconds.

### Color quality

Make your business really stand out with rich, high-quality color. You'll benefit from newly enhanced toner and crisp 2400 x 600 dpi print resolution.

### Ease of use

User-friendly features include 100% front-loading consumables, fax speed dials and an intuitive operator panel to simplify workflow tasks.

### Paper capacity

Combine the standard 250-sheet drawer and 150-sheet multipurpose feeder with the optional 550-sheet drawer and stand to run various media and boost your input capacity.

## The competitive edge - Lexmark X560n

Specification	Model Lexmark X560n	Xerox Phaser 6180 MFP/N	Dell 3115cn	HP CLJ 2840 MFP	OKI C3530 MFP
Functions	P/C/S/F	P/C/S/F	P/C/S/F	P/C/S/F	P/C/S/F
Print Speed (letter, black/color)	31 / 20 ppm	26 / 20 ppm	31 / 17 ppm	20 / 4 ppm	20 / 16 ppm
Time to First Page as fast as (black/color)	10 / 10 seconds	10 / 10 seconds	16 / 17 seconds	18 / 29 seconds	11 / 13 seconds
Resolution-Print	2 400 x 600 dpi	600 x 600 x 4 dpi	600 x 600 dpi	600 x 600 dpi	1 200 x 600 dpi
Resolution-Scan	600 x 600 dpi	NC	600 x 600 dpi	600 x 600 dpi	600 x 600 dpi
Memory (std./max.)	384 / 1408 MB	384 / 1408 MB	256 / 1152 MB	96 / 224 MB	128 / 256 MB
Emulation	PCL 6, PostScript 3	PCL 6, Post Script 3	PCL 5 / 6, Post Script 3	PCL 6, Post Script 3	Host-based
Standard Connectivity	USB 2.0, Parallel, Fast Ethernet	USB 2.0, Parallel, Fast Ethernet	USB 2.0, Parallel, Fast Ethernet	USB 2.0, Fast Ethernet	USB 2.0, Fast Ethernet
Paper Capacity (std./max.) pages Input Output	400 / 950 350 / 350	400 / 950 300 / 300	400 / 950 250 / 250	125 / 375 125 / 125	250 / 250 150 / 150
ADF-max. input sheets	50	50	50	50	50
Duplex	Optional	Optional	Optional	Manual	Manual
Noise Level (printing/ stand by) dBA	52 / 29	52 / 27	58 / 40	52 / Not audible	53 / 39
SWE Toner Yield (black/color)* pages	5 000 / 4 000	3 000 / 2 000	5 000 / 4 000	5 000 / 2000	1 000 / 1 000
Aftermarket Toner Yield (black/color)* pages	10 000 / 10 000	8 000 / 6 000	8 000 / 8 000	5 000 / 4 000	2 500 / 2 000

Specifications are taken from each manufacturer's published data at time of announcement – December 2007

\*Average continuous black or continuous composite CMY standard page yield value declared in accordance with ISO/IEC 19752

## Innovation runs in the family – The Lexmark color-laser MFP range



### Lexmark X500n

- 31 ppm black / 8 ppm color
- Colour printing, copying and scanning
- Affordably priced and network-ready



### Lexmark X502n

- 31 ppm black / 8 ppm color
- Also includes advanced faxing
- Up to 70 speed-dial/email shortcuts



### Lexmark X560n

- 30 ppm black / 20 ppm color
- Offers PCL 6 and PS 3 compatibility
- 50-page Automatic Document Feeder
- Up to 950-sheet input capacity
- Optional duplex printing



### Lexmark X782e

- 40 ppm black / 35 ppm color
- Advanced solutions and cost-control tools
- Standard duplex printing
- 1600-sheet standard input capacity



### Lexmark X940e

- 40 ppm black / 30 ppm color
- Multi-format printing, up to A3
- Advanced copy and scan functions
- 1140-sheet standard input capacity



### Lexmark X945e

- 45 ppm black / 40 ppm color
- Multi-format printing, up to A3
- Adapted to higher-volume output needs
- 3140-sheet standard input capacity

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